

Annexure 3

TCL Rate Card					
OTC and Modem charges		₹ 15,000			
ARC					
Distance	Mbps				
	<u>4</u>	<u>6</u>	<u>8</u>	<u>10</u>	<u>20</u>
<u>5</u>	₹ 11,832	₹ 15,457	₹ 18,684	₹ 21,643	₹ 34,176
<u>10</u>	₹ 18,716	₹ 24,449	₹ 29,553	₹ 34,234	₹ 54,058
<u>20</u>	₹ 32,484	₹ 42,434	₹ 51,293	₹ 59,418	₹ 93,824
<u>30</u>	₹ 46,252	₹ 60,420	₹ 73,032	₹ 84,602	₹ 1,33,590
<u>40</u>	₹ 60,018	₹ 78,404	₹ 94,771	₹ 1,09,784	₹ 1,73,354
<u>50</u>	₹ 73,786	₹ 96,389	₹ 1,16,510	₹ 1,34,968	₹ 2,13,120
<u>51-150</u>	₹ 53,483	₹ 69,867	₹ 84,452	₹ 97,831	₹ 1,54,479
<u>151-250</u>	₹ 79,227	₹ 1,03,496	₹ 1,25,102	₹ 1,44,920	₹ 2,28,835
<u>251-500</u>	₹ 1,28,901	₹ 1,68,387	₹ 2,03,538	₹ 2,35,783	₹ 3,72,310
<u>>500</u>	₹ 1,50,768	₹ 1,96,952	₹ 2,38,067	₹ 2,75,781	₹ 4,35,469
Terms and Conditions					
• Commercials in INR exclude all Taxes. Taxes/duties/octroi applicable as extra and to be paid by Client at actuals. • OTC is subject to Capex involved on a case to case basis. • NRC (Non Recurring Charges) Charges payable 100% in advance • ARC (Annual Recurring Charges) Charges payable quarterly in advance • The Rate Card will be Valid for 1 Year. No Mid Term Revision • For any termination within 1 Year contract term, an amount equal to one hundred percent (100%) of the Service Fees payable for the unexpired remainder of the first twelve months would be applicable • Notice Period would be 30 Days post completion of 1 Year • TCL charges Quarterly in advance, and if the Termination is requested in a particular quarter, TCL would not be liable to refund anything. • The commercials from TCL do not include any other charges for third party involvement to resolve Permission issues. • Any another charges like in building permission, mast installation road permit, RoW where ever applicable need to be arranged and paid by Client. • All terms & conditions as per TCL's standard MSA, GT&C & Service Schedule • Link shifting charges will be OTC of the New Feasible Local Loop per link and charges (ARC /NE Rentals & Masts) will be on actual.					

Bharti Rate Card

OTC	₹ 7,000
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Modem Charges	₹ 10,000
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ARC

Distance	Mbps				
	<u>4</u>	<u>6</u>	<u>8</u>	<u>10</u>	<u>20</u>
<u>5</u>	₹ 11,832	₹ 24,474	₹ 32,632	₹40,790	₹81,581
<u>10</u>	₹ 18,716	₹ 36,788	₹ 50,895	₹62,438	₹121,500
<u>20</u>	₹ 32,484	₹ 65,138	₹ 81,000	₹ 87,750	₹168,750
<u>30</u>	₹ 46,252	₹ 94,298	₹113,906	₹141,750	₹197,438
<u>40</u>	₹ 81,000	₹ 121,838	₹116,438	₹151,875	₹202,500
<u>50</u>	₹91,125	₹ 99,563	₹108,000	₹116,438	₹ 158,625
<u>51-150</u>	₹ 97,875	₹ 108,000	₹ 118,125	₹128,250	₹178,875
<u>151-250</u>	₹104,625	₹ 114,750	₹ 124,875	₹135,000	₹185,625
<u>251-500</u>	₹168,750	₹ 182,250	₹ 199,125	₹216,000	₹300,375
<u>>500</u>	₹ 273,375	₹ 303,750	₹320,625	₹ 354,375	₹438,750

Terms and Conditions

- The rates are applicable for 1 year rate contract.
- OTC will be charged in advance and ARC will be charged quarterly in advance.
- Modem charges are Annual Recurring charges paid in advance
- One month notice needs to be provided in case of disconnection
- Rates are subject to feasibility
- No amount is refundable if link surrendered within lockin period of 1 year.
- Amount refundable if link surrendered after lockin period – Credit Note will be given for any extra paid amount. Post disconnection, 1 month notice period will be applicable
- OTC for link shifting is INR 5000.
- Taxes will be charged over and above the rate
- In case of any fiber laying activity, OTC will be charged on case to case basis depending on the SOW
- Rates are applicable only if customer is placing an order through NSE. For individual customers, respective account team will be responsible for providing commercials and ensuring service as well as delivery

MTNL Rate Card

OTC for New Links	₹ 10,000/-+ GST
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Modem Charges	* ₹. 21,000/-+ GST
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Chargeable Distance (in Km)	ARC				
	<u>4Mbps</u>	<u>6Mbps</u>	<u>8Mbps</u>	<u>10Mbps</u>	<u>20Mbps</u>
<u>5</u>	₹ 22,158	₹ 32,229	₹ 42,301	₹ 44,997	₹ 58,477
<u>10</u>	₹ 35,048	₹ 50,979	₹ 66,910	₹ 71,175	₹ 92,497
<u>20</u>	₹ 60,830	₹ 88,480	₹ 1,16,130	₹ 1,23,532	₹ 1,60,540
<u>30</u>	₹ 86,612	₹ 1,25,982	₹ 1,65,351	₹ 1,75,890	₹ 2,28,584
<u>40</u>	₹ 1,12,393	₹ 1,63,480	₹ 2,14,568	₹ 2,28,244	₹ 2,96,622
<u>50</u>	₹ 1,38,175	₹ 2,00,981	₹ 2,63,788	₹ 2,80,601	₹ 3,64,665
<u>60</u>	₹ 1,63,957	₹ 2,38,483	₹ 3,13,009	₹ 3,32,959	₹ 4,32,709
<u>70</u>	₹ 1,89,737	₹ 2,75,982	₹ 3,62,226	₹ 3,85,313	₹ 5,00,747
<u>80</u>	₹ 2,15,519	₹ 3,13,483	₹ 4,11,446	₹ 4,37,670	₹ 5,68,790
<u>90</u>	₹ 2,41,300	₹ 3,50,981	₹ 4,60,663	₹ 4,90,024	₹ 6,36,829
<u>100</u>	₹ 2,67,082	₹ 3,88,483	₹ 5,09,884	₹ 5,42,382	₹ 7,04,872
<u>150</u>	₹ 3,10,481	₹ 4,51,608	₹ 5,92,736	₹ 6,30,515	₹ 8,19,408
<u>200</u>	₹ 3,55,208	₹ 5,16,667	₹ 6,78,125	₹ 7,21,346	₹ 9,37,452
<u>250</u>	₹ 3,99,936	₹ 5,81,726	₹ 7,63,515	₹ 8,12,179	₹ 10,55,496
<u>300</u>	₹ 4,44,664	₹ 6,46,784	₹ 8,48,904	₹ 9,03,010	₹ 11,73,540
<u>350</u>	₹ 4,89,392	₹ 7,11,843	₹ 9,34,294	₹ 9,93,842	₹ 12,91,584
<u>400</u>	₹ 5,34,122	₹ 7,76,904	₹ 10,19,687	₹ 10,84,678	₹ 14,09,633
<u>450</u>	₹ 5,78,849	₹ 8,41,963	₹ 11,05,076	₹ 11,75,509	₹ 15,27,676
<u>500</u>	₹ 5,95,114	₹ 8,50,095	₹ 11,05,076	₹ 11,75,509	₹ 15,27,676
<u>>500</u>	₹ 6,25,167	₹ 9,09,333	₹ 11,93,500	₹ 12,69,569	₹ 16,49,915

Terms and Conditions

- The above charges are exclusive of GST
- ARC to be paid in advance.
- Minimum guaranty period is 1 year.
- In case OFC laying is required, its one time laying charges to be paid at actulas in advance on the basis of 5 year NPV method.
- No amount is refundable if link surrendered within guaranty period of 1 Year.
- Amount refundable if link surrendered after guaranty period--Amount will be taken for the full Quarter and credit note for the remaining period will be issued.
- Link shifting charges - Intra-city charges Rs.2000/ and Inter-City charges-customer should surrender the link and apply with the respective ISPs
- * High bandwidth copper Non-MLLN Modems to be procured separately from third party vendor. The prices quoted are for Minimum base bandwidth (4 Mbps) and are subject to change as per Link bandwidth. The Modem AMC charges will be 6% post warranty period.

BSNL Rate Card					
OTC for New Links	₹ 20,000/-				
Media convertor Charges	₹ 5,000/- per link per annum				
Chargeable Distance (in Km)	ARC				
	<u>4Mbps</u>	<u>6Mbps</u>	<u>8Mbps</u>	<u>10Mbps</u>	<u>20Mbps</u>
<u>5</u>	₹ 20,000	₹ 29,000	₹ 38,000	₹ 40,500	₹ 53,000
<u>10</u>	₹ 31,500	₹ 46,000	₹ 60,200	₹ 64,000	₹ 83,300
<u>20</u>	₹ 54,700	₹ 79,700	₹ 1,04,500	₹ 1,11,200	₹ 1,44,500
<u>30</u>	₹ 78,000	₹ 1,13,400	₹ 1,48,800	₹ 1,58,300	₹ 2,05,800
<u>40</u>	₹ 1,01,200	₹ 1,47,100	₹ 1,93,100	₹ 2,05,400	₹ 2,67,000
<u>50</u>	₹ 1,24,400	₹ 1,80,900	₹ 2,37,400	₹ 2,52,500	₹ 3,28,200
<u>60</u>	₹ 1,39,400	₹ 2,02,800	₹ 2,66,000	₹ 2,83,000	₹ 3,67,800
<u>70</u>	₹ 1,61,300	₹ 2,34,600	₹ 3,07,900	₹ 3,27,500	₹ 4,25,600
<u>80</u>	₹ 1,83,200	₹ 2,66,500	₹ 3,49,800	₹ 3,72,000	₹ 4,83,500
<u>90</u>	₹ 2,05,100	₹ 2,98,400	₹ 3,91,600	₹ 4,16,500	₹ 5,41,300
<u>100</u>	₹ 2,27,000	₹ 3,30,200	₹ 4,33,400	₹ 4,61,000	₹ 5,99,999
<u>150</u>	₹ 2,48,400	₹ 3,61,300	₹ 4,74,200	₹ 5,04,400	₹ 6,55,500
<u>200</u>	₹ 2,84,200	₹ 4,13,400	₹ 5,42,500	₹ 5,77,000	₹ 7,50,000
Terms and Conditions • GST extra as applicable. • Payment is annual in advance. • Additional Media or last mile charges may be taken only if additional resources are required to be deployed by BSNL for providing Connectivity by laying additional OFC. • One Time Installation charges (OTC) of ₹ 20,000/- per link will be extra as applicable. • Media Converter charges shall be ₹ 5,000/- per link per annum will be extra as applicable. • Links in MTNL area, to be applied directly with MTNL. • Minimum hiring period for each link is 90 days (i.e Lockin period) • Minimum commitment period for rate card is 2 years • If Link surrender before lockin period; amount refunded for balance period (i.e 365-90 days) • After lockin period refund initiated for balance period on pro-rata basis • Notice period for link surrender is 30 days • <u>Link shifting charges (link shifting intra-city)</u>- The charges are applicable is around Rs. 2000/- *Applicable only for Intra-city shifting & additional charges may be taken only if any expenditure involved to make new location feasible by laying OFC. & for Link shifting charges (link shifting inter-city)- Surrender existing link & apply for new link at new city.					

